

Rebranding Success?



Tech T!PS Jam: Free Webinar Series by Fustino Brothers, Inc & !nBusinessLinks Network™

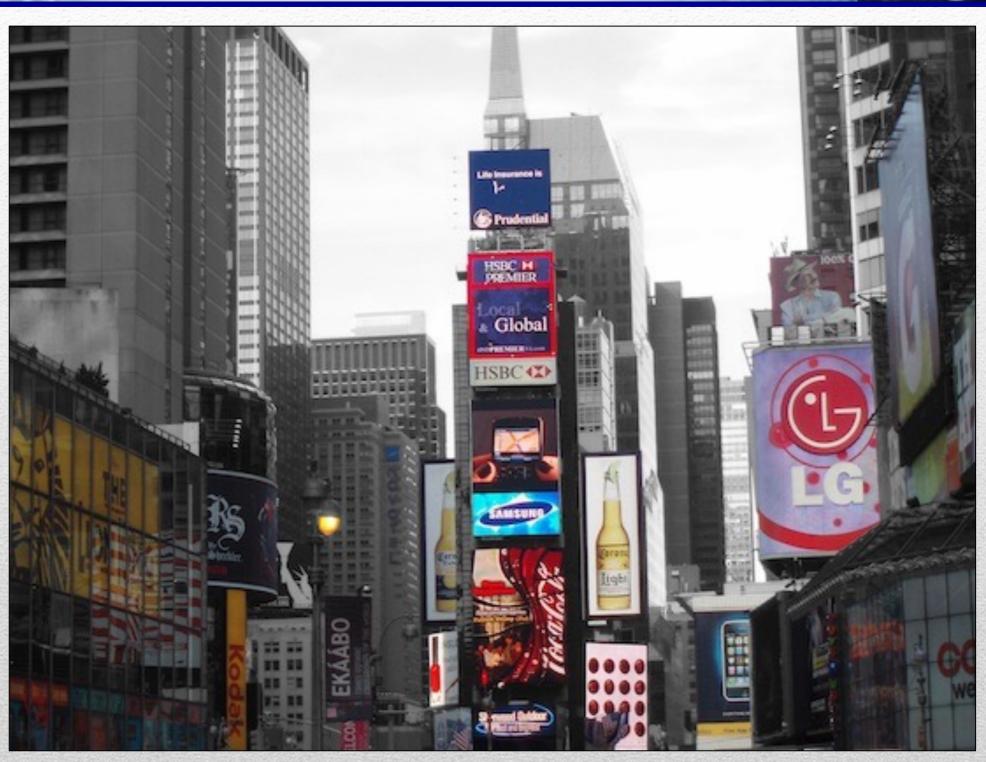
Tech T!PS Jam: Rebranding Success?

SECRETS OF

Triumphs

AND THOSE

Not So Good





The Fustino Brothers

Building Powerful Apps for the Stars!

Russ – Programmer (MVP 2013-18)

Gary - Design, Biz Social, Mkg

Rich - Musician, Newsletter & QC

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https://linktr.ee/fbiapps Xamarin Form Microsoft[®] **Most Valuable** Professional

https://linktr.ee/russellfustino

MORRA

https://books.apple.com/us/book /morra/id1588114749

https://linktr.ee/richardnfustino







Elery
The Elephant

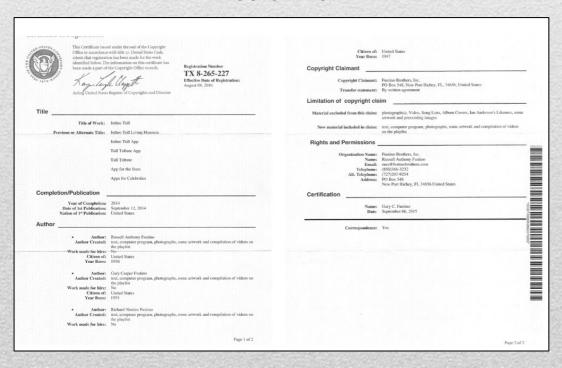


www.fustinobrothers.com/products.html





Jethro Tull App # TX 8-265-227 08-04-16







App Stores









Building Powerful Apps for the Stars!

\$19.00

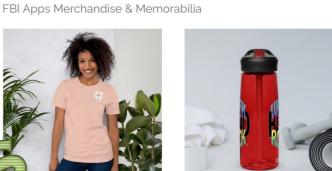
Merchandise & Memorabilia











FBI Apps Memorabilia

WORB Recycled Plastic W... \$28.00

DFC Blizzard Survivor Trav... \$26.00



DFC Festival Survivor Unis_





WOR "Buffalo Pain" Tribute... \$14.50

WOR "Buffalo Pain" Stainle_

\$29.50

DFC Blizzard Survivor Men... \$25.00

WORB Unisex Long Sleeve_ \$24.50

DFC Hurricane - Black Glo... \$15.50







DFC Hurricane Unisex Sho.

DFC Hurricane Unisex Sho...

WOR 2023 Flag \$25.50

FBI Apps Store - https://fbiapps.storenvy.com

BILLieve all-over print ban...

\$15.00

Fustino Brothers, Inc.



Rebranding Success?

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Brands That Are Successful or Not So Much

Tech T!PS Jam: Rebranding

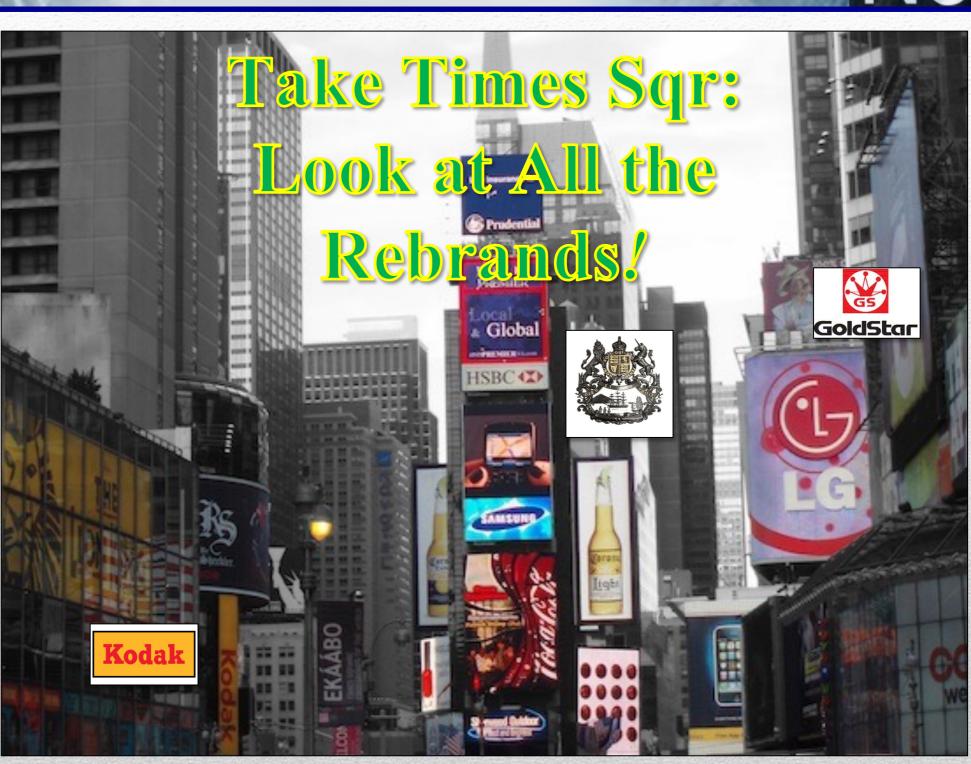
Success?

SECRETS OF

Triumphs

AND THOSE MAYBE

Not So Good





Why Rebranding?



A Brand by Another Name I Updated Logotype I More Stylize Icon

Tech T!PS Jam:

Rebranding Success?

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Not So Good









- Mark Zuckerberg Renamed
 Facebook's Parent Company Meta
 - To reflect the company's desire to push into the 'metaverse'.
- Overstock.com Renamed Itself
 Bed Bath & Beyond
 - Piggybacking off a good reputation of Quality Goods
- Warner Brother's Discovery
 - HBO Max Streaming Service to Simply Max + New Color Blue (Moving away from Royalty to More Likeable)
- Twitter's feather-friendly logo was "X"ed by Elon Musk for a bold 'X'.
 - Akin to SpaceX, xAI, etc. (He Just Likes X)



Branding Dynami

The Secrets of Brands That Are Successful

Tech T!PS Jam: Rebranding Success!

SECRETS OF Triumphs

Factors

- Positive Effects of Inflation
 - 59% American Consumers Increased Their Food Budget
- Categories with the Most Loyal Consumers Include
 - Beverages, Personal Care, and Beauty
- Most Important:

Yrs Old	Loyalty Drivers		
55+	Well-Known Brand, Manufacturing Origin		
25–54	Good Quality, Variety of Products, Comfort Level		
16–24	Innovation, Sustainability		









Branding Emotions

!BL Net

The Secrets of Brands That Are Successful

Tech T!PS Jam: Rebranding Success!

SECRETS OF Triumphs

Main Emotion	
(Most Relevant	
`	
Among Adults)	
Moderately Important	
Emotion (Among	
Consumers)	
January and the	
Important to -	
Male Consumers	
Important to -	
Female Consumers	
Relevant to -	
Relevant to - Young Consumers	

Emotions Aroused by Favorite Brands

	Food	Beverages	Personal Care & Beauty	Household Care	Pharmacy
Trust	√	V	V	√	√
Confidence			√	√	√
Happiness	V	√	√		√
Pleasure	V	√	√		√
Gratification		V			√
Calm			V		√
Family					V
Friendship	V				
Status	√		V		
Nostalgia			V		

Source: Zinklar



Branding Emotions

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The Secrets of Brands That Are Successful

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SECRETS OF

Triumphs

Factors:

- Builds on
 - Reputation
 - Loyalty
- Plays off
 - Emotions

*Especially
Important Amount
Older Consumers

Brands With the Most Loyal Consumers

	Food	Beverages	Personal Care & Beauty	Household Care	Pharmacy
Brand	KRAFT	Coke	Dove	Lysol	* TYLENOL
	Tyson	pepsi		CLOROX	Source: Zinklar
				DAWN.	
				100	





Branding Influencers

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The Secrets of Brands That Are Successful

Tech T!PS Jam: Rebranding

Success!

SECRETS OF

Triumphs

Important to - Male Consumers	
Relevant to - Young Consumers	

Factors:

- Plays off
 - Nostalgia

Decisions from Brand Recommendations

	Food
Friends	√
Family	✓
Youth	√



Source: Zinklar

For the food category **male** and **younger** consumers are most influenced by friends and their family's recommendations

"You Rule"

A New Take on "Have It Your Way"





Branding Statistics

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The Secrets of Brands That Are Successful

Tech T!PS Jam: Rebranding Success!

SECRETS OF Triumphs

Keys to Brand Engagement

Loyalty

- Only 45% of consumers are willing to change brands easily
 - More are younger than older
- 60% eagerly participate in loyalty programs
 - This is very popular among the "40-somethings"
- Plus, 58% of consumers are willing to pay more for their preferred brands

Innovation

Innovation is important for the 25–44 yrs old consumers

Advertisement

· 4 out of 10 are influenced by advertising





Source: Zinklar



Rebranding Success

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Successful Branding

Tech T!PS Jam:

Rebranding Success!

SECRETS OF Triumphs

OZEMPIC ONCE-WEEKLY ONCE-WEEKLY

The letter 'i' icon represents a "skinny" human character.

- The icon plays off early Olympic logotypes (Representing a slim physically-fit figure of strength)

Human figures integrated into a logo design are common for healthcare-related businesses, including Cigna.



old





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Rebranding Success

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Successful Branding

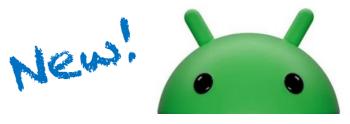
Tech T!PS Jam:

Rebranding Success!

SECRETS OF Triumphs



Android



Google is making the Android logo more dynamic and playful







Not So Much Successful Brands

Tech T!PS Jam:
Rebranding
Success

THOSE MAYBE

Not So Good

Factors

- Negative Effects of Inflation
 - Only 46-49% Have Maintained Their Budget on Beverages, Personal Care, and Beauty
- Recommendations Lose Importance in the Beverage Category
- Categories Missing the Mark on Loyal Consumers are
 - Household, Pharmacy, and Food
- Least Important:

Yrs Old	Loyalty Drivers			
55+	Innovation, Sustainability			
25–54	Well-Known Brand, Manufacturing Origin			
16–24	Variety of Products, Comfort Level			



Source: Zinklar



Not So Much Successful Brands

Tech T!PS Jam: Rebranding Success









JCPenney

THOSE MAYBE

Not So Good

Factors:

Too Simplified



Johnson Johnson

Johnson&Johnson

The over 100-year-old Johnson & Johnson logotype (top) has been replaced by a simplified design (bottom)



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Not So Much Successful Brands

Tech T!PS Jam:

Rebranding Success

THOSE MAYBE

Not So Good

Factors:

· Breaks from Tradition

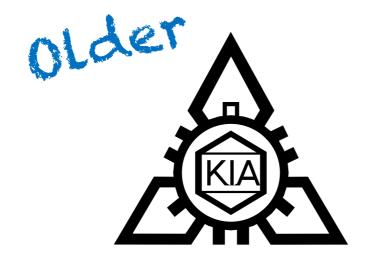
The Jury is Out!

old









Is it KIA or KN?



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Not So Much Successful Brands

Tech T!PS Jam:
Rebranding
Success

THOSE MAYBE

Not So Good

Factors:

- · Departs from Brand -
 - Font, Color, and Shape
- Upsets Comfort Level
- Too Broad of Appeal
- Not Unique



FBI APPS

NFTs – in Layman's Terms



How to create NFTs

Russ will walk through the following:

- 1. How much will this cost me?
- 2. Setup a crypto wallet using Pera Algo Wallet
- 3. Create an account
- 4. Practice on TestNet
- 5. Fund the account from dispenser
- 6. Connect the account to a minting service
- 7. Create an NFT using dAppFlow
- 8. Switch to **MainNet** in the Wallet
- 9. Buy Algos
- 10. Create your own website and gallery with NonFungible Domains

Your Ace of diamonds in the rough Content in King fit for an affluent Queen, an



Algo Pera Wallet

Fustino Brothe

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livingmuseum.alg

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FBI APPS

NFTs - Minting Resources





NFTs - Introduction



- Argo Para Wallet
- 2. dAppFlow
- NFDs (Domains)





Create your own NFT, in Layman's

Terms | Algorand Developer Portal immutable identified of diamonds in the rough: Content is King: Good plesign

NFDs are used to create a unique, immutable identity for fit for an affluent Queen, and with; Code H(b) achscare miley

> associating data with wallet addresses

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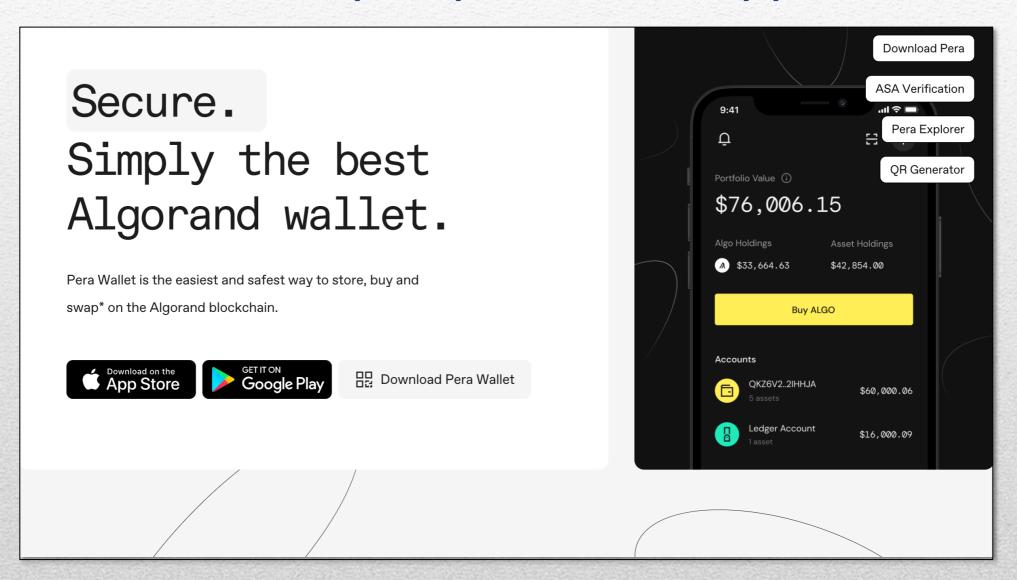
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Your Secure Wallet

Algo Pera Wallet - https://perawallet.app/





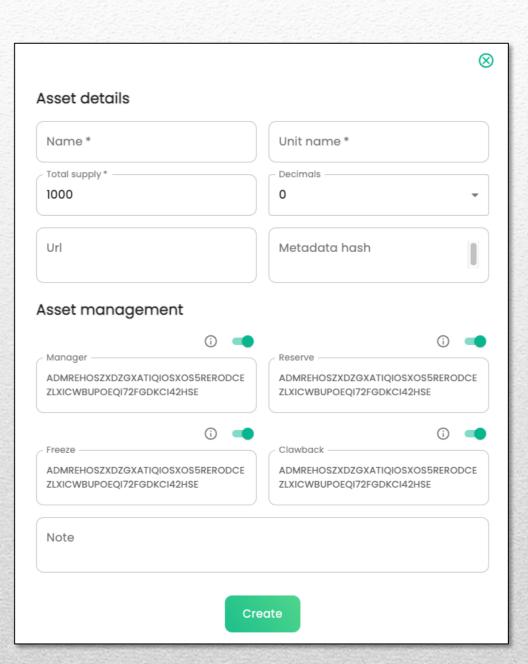
dAppFlow



https://dappflow.org/

- Mint FT & NFTs (ARC 3 / ARC 69)
- TestNet/MainNet
- Wallet supported
 - ✓ Pera





ARC69 AR	C3	
Name		
CryptoKittie #99		
Unit name		
Kittie		
Description		
Describe your NFT	in few words	
Properties		
Кеу	Value	+
	Mint	



NFDs



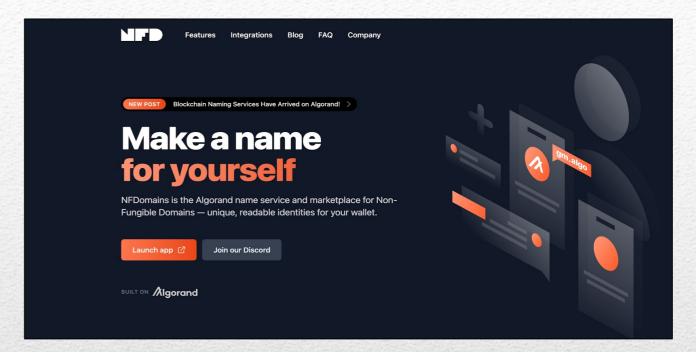
NF.Domains (NFDs) https://nf.domains/

 NFDomains is the Algorand name service and

marketplace for Non-Fungible Domains

- unique, readable identities for your wallet
- Turn machine readable addresses into human readable ones like charity.algo

https://fbiapps.algo.xyz/

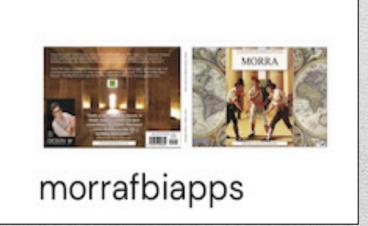




Collectibles

NFT Collectibles:









https://fbiapps.algo.xyz/



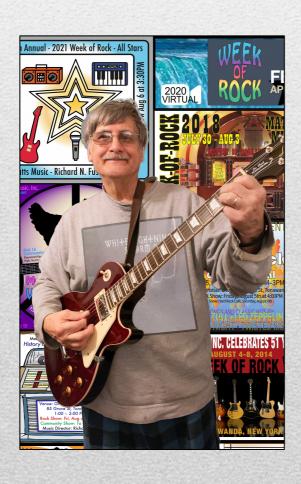
Buffalo Pain Song Cover



fbiapps.algo

Guitar Lesson

Guitar Lesson... "The Pink Panther"



Brands:

Owens Corning's Pink Insulation
The Pink Panther – The Movie Theme



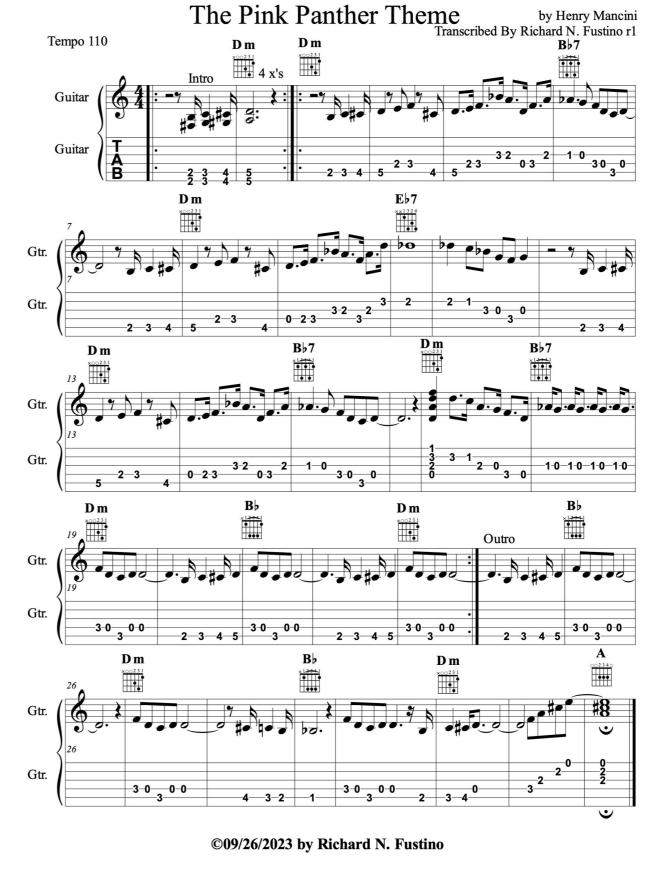


Guitar Lesson...

The Pink Panther

Words & Music by-Henry Mancini

Transcribed by-Richard N. Fustino





Guitar Lessons





Music Media & Guitar Lessons by Online Order or Appointment

Sign-Up / Register athttps://www.weekofrock.com/lessons.html

WOR: Lessons & Media		
Instructions:		
Please complete the form. An email will be	14th Annual - 2021 Week of Rock-All Stars WEEK OF FRI	
sent back to you confirming your lesson day,	2020 ROCK APPS	
date and time. Thank you for your business.	SZOLATION NATIONAL MATERIAL MA	
"Rock On," Def Leppard	Matts Music - Richard N. Fus.	
Enter Your Information Here (For	WHI I GHAM	
Lesson and/or Media Purchase)	A STORMAN STORMAN STORMAN AND	
Note: Lessons are given Monday through	Survival production of the survival production o	
Saturday. So "You're Never Too Old to	IIC, DELEBRANES 51 YEARS WEGGS 4-5, 2014 EK OF ROCK VIII	
Rock N Rock," Jethro Tull		
The state of the s	NAME OF THE PARTY	
* Indicates required field	Colorabele o Lorone	
,	Schedule a Lesson	
Name (Lesson or Music for): *	with Rich N. Fustino	
[e]		
First	for:	
First Last	Acoustic Guitar	
	12 String Guitar	
Email *	Electric Guitar	
	Bass Guitar (4 & 5) String	
	Ukulele	

Pork Knuckles Records





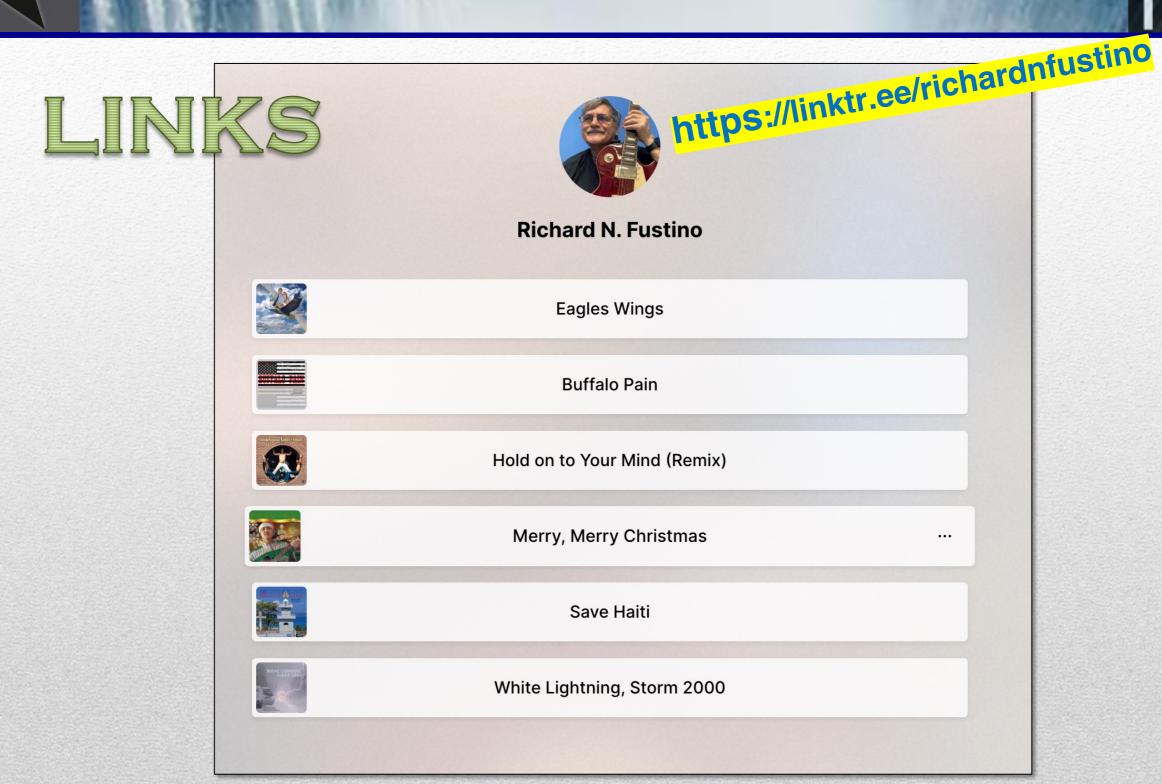
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Pork Knuckles Records







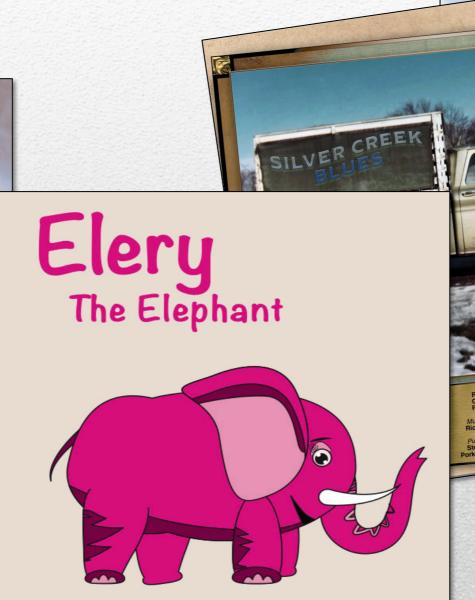
Steele Productions



Richard N. Fustino

Coming Soon...







- Song
- Book
- App

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Book Published



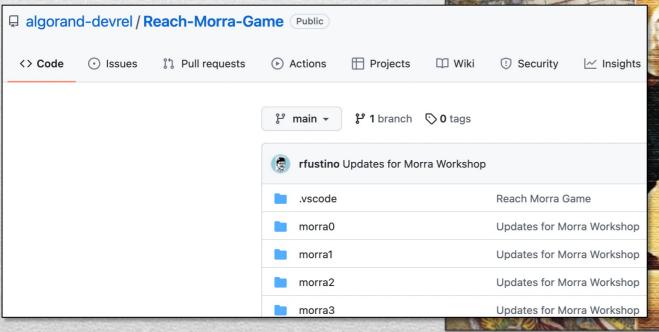
Gary Fustino - https://www.morraappgame.com

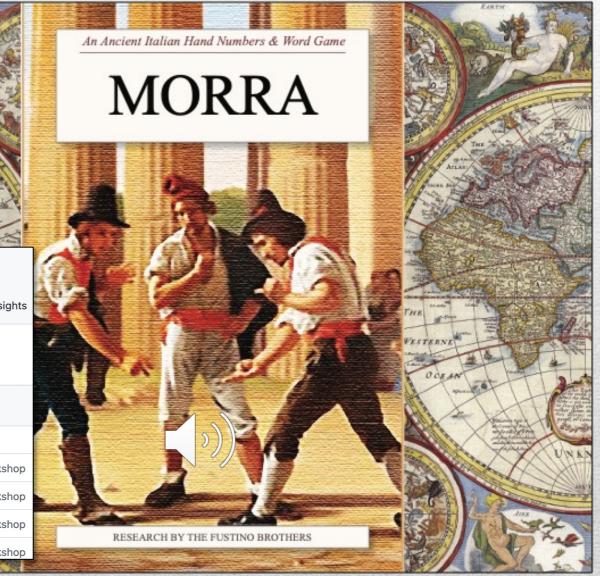
Morra / The Book

Apple <u>iBook</u>, Kobo <u>eBook</u>

and in <u>Print</u> (at the Book Patch)

Russ Fustino – Morra / Github





https://github.com/algorand-devrel/Reach-Morra-Game

Tech TIPS - Resources



Use Technology to Introduce Your Products and Services

T!PS

<u>T!PS Blog</u> (Where the Webinars are Archived) <u>https://www.inbusinessseo.net/tps-blog</u>

Coming Back Soon...

T!PSnBYTES

SEO & Biz Social Media 'Best Practices'

FBI Apps Software Daily

IoT, Tech, Programming, & ".Net" News

WOR News by FBI Apps

Week of Rock News & Entertainment







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Summary



Tech T!PS Jam:

Rebranding Success?

SECRETS OF

Triumphs AND THOSE MAYBE

Not So Good

Rebranding Success:

- Great for Developing a New Audience
- Concurrent Advertising Addresses the Marketing Needs and Values
- Builds on
 - Reputation and Loyalty
- Plays off
 - Emotions and Nostalgia

Rebranding Challenges:

- Too Simplified
- Breaks from Tradition
- Departs from the Brand
 - Font, Color, or Shape
- Upsets Comfort Level
- Too Broad of Appeal
- Not Unique

NFTs:

- Embedded Identification
- Representation of Ownership
- Secure Wallet for Brand Logos, etc.
- Collectibles / NFDs







Your Ace of diamonds in the rough: Content is King; Good design

https://linktr.ee/fbiapps



Our Next Free Webinar – January 8, 2024

Rebranding Success?



Credits / Resources

NYC Times Square Image (Pixabay)

Zinklar Report (Game of Brands in the US)

X Formerly Twitter Brand

Brands with X (Logo World)

Meta (Parent Brand of Facebook, Instagram, etc.)

Android (Alphabet / Google)

Ford / KIA (Their Respective Motor Company)

JCPenny, Burger King, Johnson & Johnson, Kellogg's, Heinz, & Walmart (Their Company)

Ozempic / Cigna (Their Respective Health Care Entities)

The Pink Panther (Music - Henry Mancini) and (Insulation by Owens Corning)

NTF / NFD Graphics (Algorand)

Para Wallet & Algodesk Graphics (Algorand)

Gary C. Fustino (Morra – iBook, eBook, and the Printed Book)

Russell A. Fustino (Algorand/Github – Reach-Morra-Game)

Richard N. Fustino (Elery the Elephant – Author, Songwriter)

Richard N. Fustino (Releases/Music: Pork Knuckles Records, Steele Productions)

Jethro Tull App & Shortcuts Apps (Fustino Brothers, Inc.)

Jethro Tull (Likeness – Ian Anderson Group of Companies, LTD)

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