### Welcome to IBLN / FBI Apps...

### T!PS for Business and Apps Development Series



Top 10 SEO T!PS for 2019



#### The Fustino Brothers



# Building Powerful Apps for Rock Stars!

Russ - Programmer (MVP 2013-18)

Gary - Web, Biz Social, Mkg

Rich - Musician, Newsletter & QC



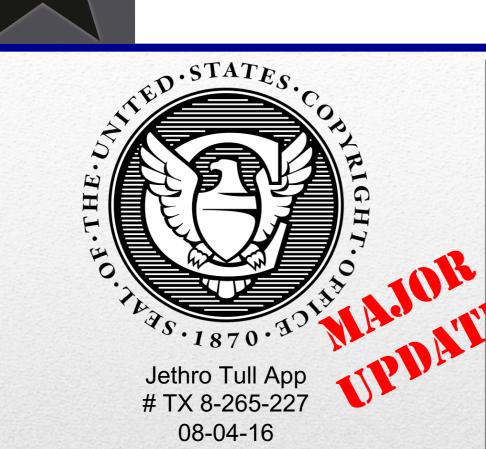
Microsoft® Most Valuable

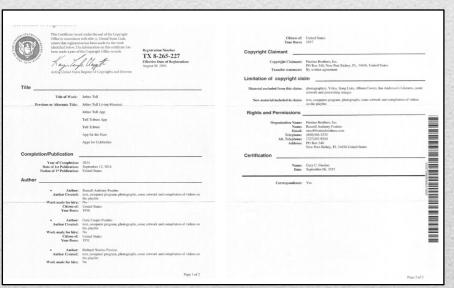




#### www.fustinobrothers.com/products.html









In All Popular App Stores











#### Building Powerful Apps for the Stars!

#### !nBusinessLinks Network



### Now All About YOU!

(Your 15 Seconds of Fame)



- Introduce Yourself / Your Business
- What's New or What's Exciting?
- Hot Projects Published Masterpieces
- Staff/Location Highlights



#### TOP 10 SEO T!PS FOR 2019



### T!PS for Business and Apps Development Series



#### 'TEN'DENCIES

FBI: 850.366.3232 | Fax: 1.856.267.1568



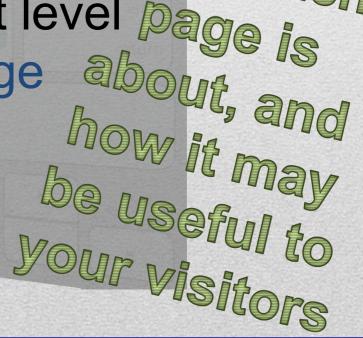


the engines

determine

# Benefits of Search Engine Optimization SEO helps

- With 250 million websites
  - Makes you business stand out
- Higher brand credibility
  - People trust organic search results
- What each Takes your advertising to the next level page is
- Increases traffic to your home page
- Results are low, low cost FREE
- Your competitors are doing it

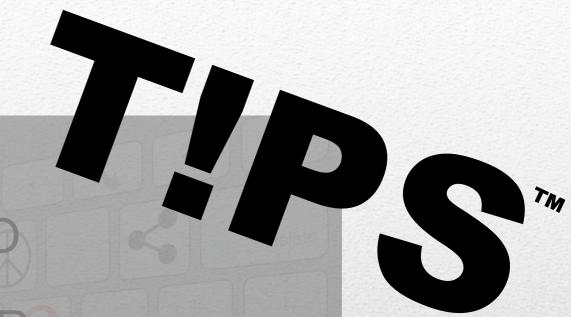




# 'TEN'SOME SEO TIPS



10. USE...



- Technology To
- Introduce Your
- Products or
- Services



#### 'NINE-TO-FIVE' SEO TIPS



# 9. Start with having a well designed and properly structured website

- Mobile 1st (HTML5 compliant Flash not)
- Easy navigation / Great user experience
- Vary the content delivery elements
- Employ 'https' protocol and be EU compliant
- Best URL structure with meaningful tags



#### 'NINE-TO-FIVE' SEO T!PS



#### Well designed and properly structured website

Mobile 1st (HTML5 compliant –Flash not)





## 'NINE-TO-FIVE' SEO TIPS



#### Well designed and properly structured website

Easy navigation / Great user experience



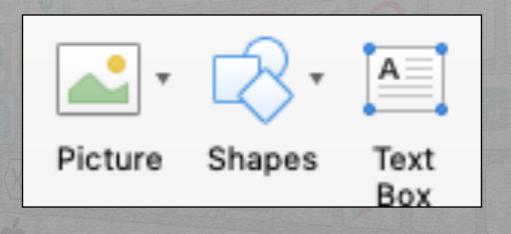


## 'NINE-TO-FIVE' SEO TIPS



Well designed and properly structured website

Vary the content delivery elements





#### NINE-TO-FIVE' SEO TIPS



#### Well designed and properly structured website

- Employ 'https' protocol and be EU compliant
- Best URL structure with meaningful tags



#### IV. HOW WE PROTECT INFORMATION

We implement reasonable precautions and follow industry best practices in order to protect your Personal Information and ensure that such Personal Information is not accessed, disclosed, altered or destroyed. However, these measures do not guarantee that your information will not be accessed, disclosed, altered or destroyed by breach of such precautions. By using our Service, you acknowledge that you understand and agree to assume these risks.

V. YOUR RIGHTS REGARDING THE USE OF YOUR PERSONAL **INFORMATION** 

You have the right at any time to prevent us from contacting you for marketing

<div><div class="wsite-image wsite-image-border-none " style="padding-top:10px;padding-bottom:10px;margin-left:0;margin-right:0;text-align:center.</p> <a href='http://www.stpete.com/goodburger' target='\_blank'> <img src="/uploads/4/6/7/5/4675465/goodburger2017\_orig.png" alt="Good 'Burger" style="width:100%;max-width:389px" /> <div style="display:block;font-size:90%"></div> </div></div>

<div class="paragraph" style="text-align:left;"><strong>Big Thank you to the Good 'Burger team. Great Event! It was an honor to be nominated.</s</pre>

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Fustino Brothers, Inc.

We Build Towerful Apps for the Stars! Theme: Learn, Know. \_ \_\_ \_ \_ \_ ase, Reward



# OWN THE EIGHTBALL SEO TIPS BROTHERS

#### 8. Optimize the home page

- On-page SEO –
   Relevant keywords
- Introduce targeted products or services
- Include local or regional information
- Let pictures tell the story

#### Websites are built with the:

- Highest w3 standards;
- "Responsive design" compatible for the desktop computer monitor and simultaneously for the small screen (mobile device);
- · Search engine optimized;
- Easy to use content management systems (CMS);
- Effortless eCommerce (accounts receivable), and
- Shopping cart solutions.

DFC's focus is to lead clients to a competitive advantage in their respective business venture or activity of passion through a good, clean, creative, graphic design.





## PAY U SEVENFOLD SEO TIPS



#### 7. "Content is King"

- Write engaging content
- · Inform, educate or entertain your audience
- Offer coupons, discounts, or other compelling reasons to visit your website
- Tell how your business is different
  - Unique Selling Proposition (USP)

Place Your Order Today!



### SIX FEET TALL SEO TIPS



#### 6. Testimonials

- Quote customer praise
- Highlight recent recognition,

awards or wins



Video Testimonial: Interior Remodeling



### FIVE AND DIME SEO TIPS



#### 5. Engage in direct outreach

- Maintain your social media presence
- Contribute to a blog or other discussions
- Arrange for in-bound links to your website
- List your business on online directories
  - Cross-reference listings

#### SEO TIPS 4 YOU



### 4. Utilize multiple landing pages

 For each main product or service, new items, or specials









# SEO TIPS ON YOUR MARK 3-2-1 BROTHE



3. Get the competitive advantage:

Visit the competition – observe – emulate strategy

2. Budget for buying social media & print ads

1. Measure, compare and analyze all marketing





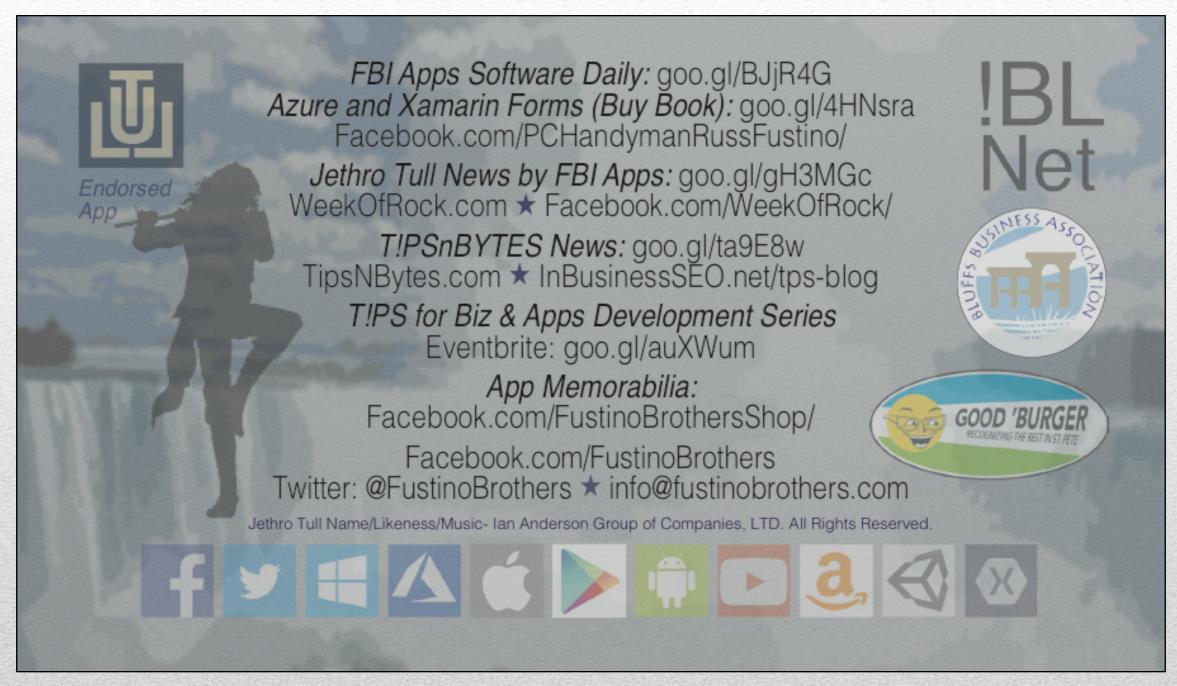
## **TOP 10 SEO T!PS FOR 2019**



#### Summary

- 10. Use technology to introduce your products or services
  - 9. Good design and structure are key
  - 8. Optimize the home page
  - 7. Content is king
  - 6. Highlight testimonials
  - 5. Engage in direct outreach
  - 4. Use multiple landing pages
  - 3. Look and learn from the competition
  - 2. Budget for buying ads
  - 1. Measure, compare and analyze

#### Our Resources



Our Next Webinar - January 14, 2019 - Enjoy!

Fustino Brothers, Inc.

www.FustinoBrothers.com | @FustinoBrothers FBI: 850.366.3232 | Fax: 1.856.267.1568



# Zoom Join-In Instructions



#### By Computer

#### **Zoom Meeting Instructions:**

- Zoom Meeting ID: 903-464-6456
- Join from PC, Mac, Linux, iOS or Android:
- https://zoom.us/j/9034646456
- Test your speaker/mike. If headset doesn't work, or if connection is lost - try "Rejoin"



# Zoom Join-In Instructions



#### By Phone/Smartphone

#### Dial-

- USA: +1 646 558 8665 Enter: 9034646456#
- Or: +1 408 638 0986 Enter: 9034646456#
- By Landline Telephone, Dial-
- USA: +1 646 558 8665
- Or: +1 408 638 0986
- International numbers available: https://zoom.us/u/djfhHuRqq

(be sure to enter the "#" hashtag symbol)