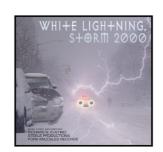
## Tech TIPS - Publishing

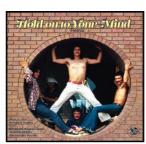


#### Publishing:

- Printed Book
- eBook / iBook
- Apps / GitHub Copilot
- Music Services













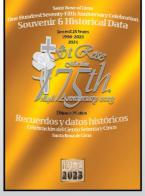
















## The Fustino Brothers





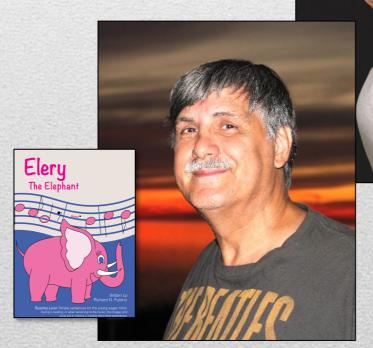
Building Powerful Apps for the Stars!

https://linktr.ee/fbiapps

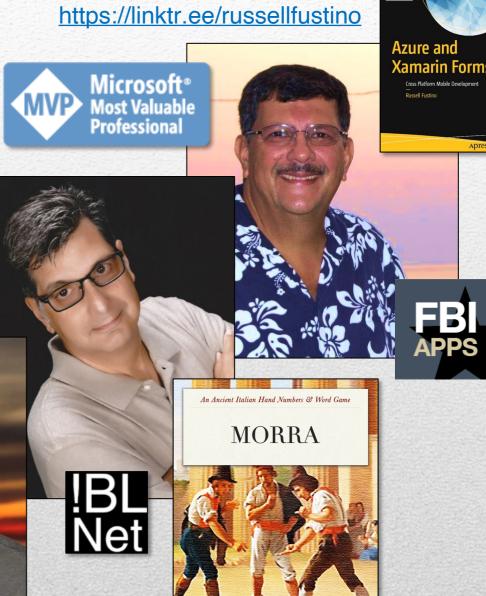
Russ – Programmer (MVP 2013-18)

Gary - Design, Biz Social, Mkg

Rich - Musician, Newsletter & QC



https://linktr.ee/richardnfustino





Fustino Brothers, Inc.

https://books.apple.com/us/book

/morra/id1588114749

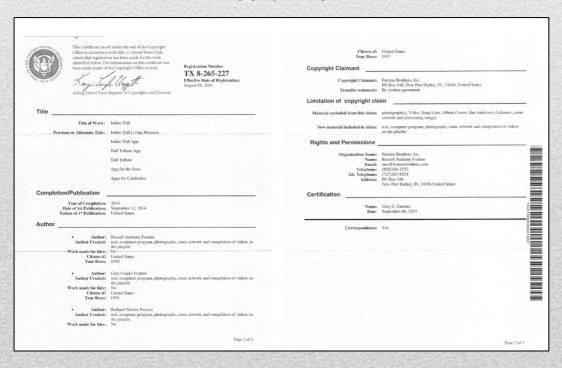


### www.fustinobrothers.com/products.html





Jethro Tull App # TX 8-265-227 08-04-16







App Stores









EDUCATE ENLIGHTEN ENTERTAIN

3



## ALL ABOUT YOU!



#### (Your Turn to Shine)



- Introduce Yourself / Your Business
- Fill Us in on Your Hot Projects
- Any Staff or Location Highlights?
- Other Biz Things to Brag About
- Family / Sports / Vacation Interest

## Tech TIPS - Publishing

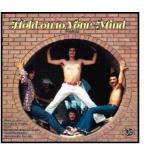


#### Publishing:

- Printed Book
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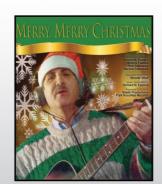








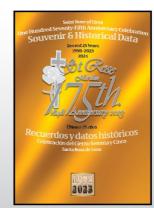


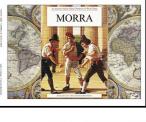














5

## Print Publishing - Giants

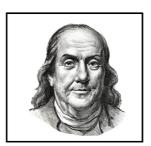


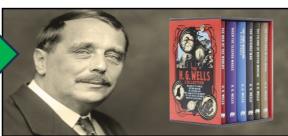
#### **Printed Books:**

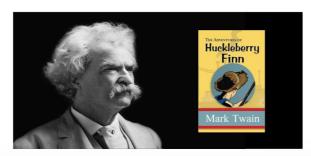
- Famous Authors
- What Do They All Have in Common?

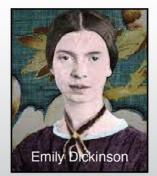


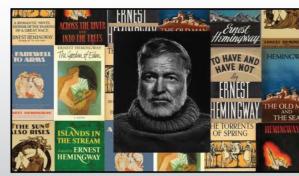




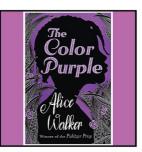


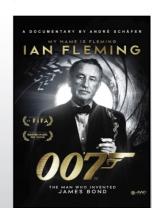


















## Print Publishing Houses



#### Resource:

From a Major
 Publishing House

(For Manuscript Submissions)



# Dominant Wholesalers:

- Simon & Schuster
- Penguin Random House
- Macmillan Publishers

#### Other Large Publishers:

- Sourcebooks
- Wiley (Of "For Dummies" Fame)



Source: Kindlepreneur

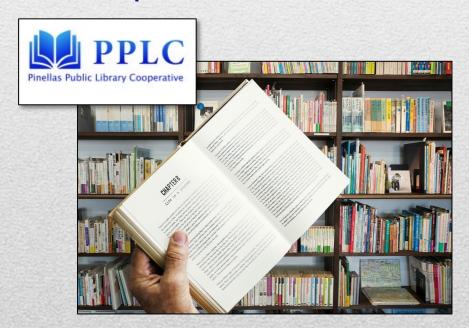


## Printed Book Distribution



How to Get Your Book on the Local Library Shelf:

- Work with a Wholesaler
- Contact the Library
- Prepare a Sell Sheet



#### Your Sell Sheet Needs to Include:

- Title / Topic / Brief Book Description (Why would patrons want to read It?)
- Publisher / Published Date / ISBN



- Book Cover Image / Book Format (Large print, English/Spanish, etc.)
- Back Cover Info –
   (About the Author / Other Books /
   Credits / Awards)

Source: WrittenWord



## Self-Publishing Digital Books



#### Publishing (eBook/iBook)

Aggregators (They distribute your book to all the major and many more retailers)

### DRAFT MDIGITAL

 Draft2Digital (Formerly Smashwords - Advantage -Formatting services, print-on-demand, and they distribute to all major retailers)

## BookBaby

 BookBaby (Coordinates self-publishing, distribution, and promotion (Heavy advertiser - More expensive)



Retailers: Sell Books Directly to Their Market



Kindle Direct Publishing

(Top Dog - Amazon Sales Dwarf the Competition)



Apple Books (Advantage – iBooks Access Mac Users)

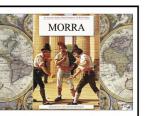


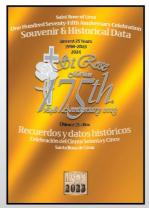
KOBO (Big in Canada)

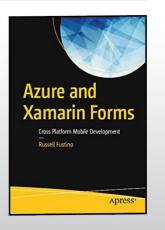
B&N Press (Was Nook - Physical & eBook Digital Market)











Source: Kindlepreneur



## Steps to Self-Publishing



#### Publishing:

eBook / iBook

#### The Basics:

- Write, edit, and proofread your book
- Design cover, prepare graphics, and photos
- Write the book description, add about the author, and credits

#### How to Publish an eBook:

- Choose eBook publisher / Open account
- Format eBook (Kindle, ePub, PDF, etc.)
- Upload book / ISBN / Pick market & price
- Promote social media / eMail marketing











Source: Scribe



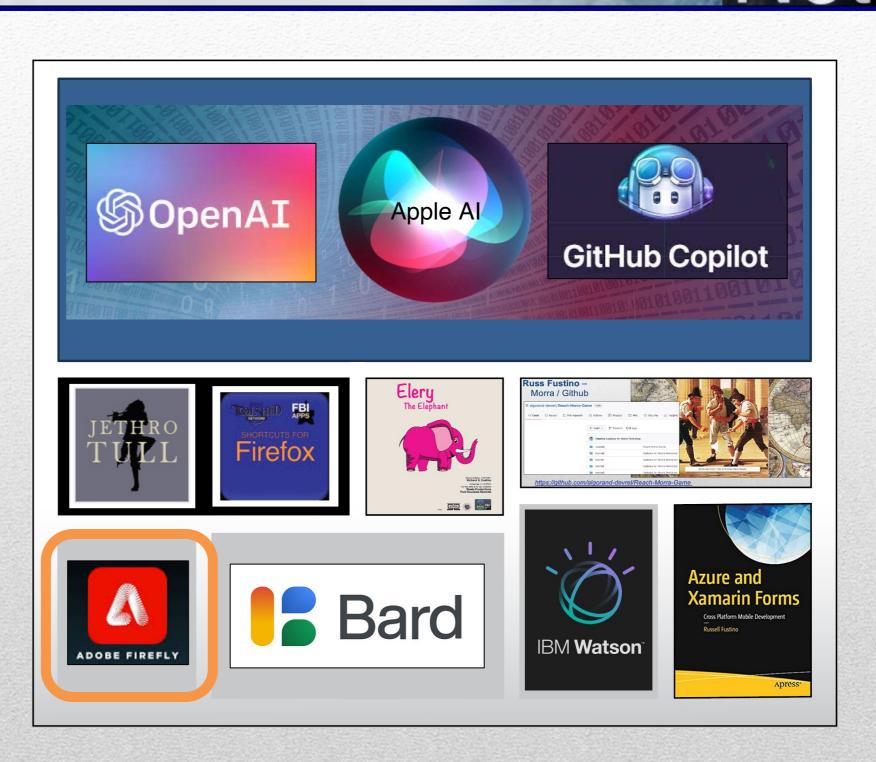
## !BL Net

#### Publishing:

- Al Search...
- "Generative Fill"







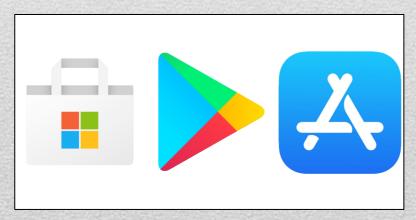
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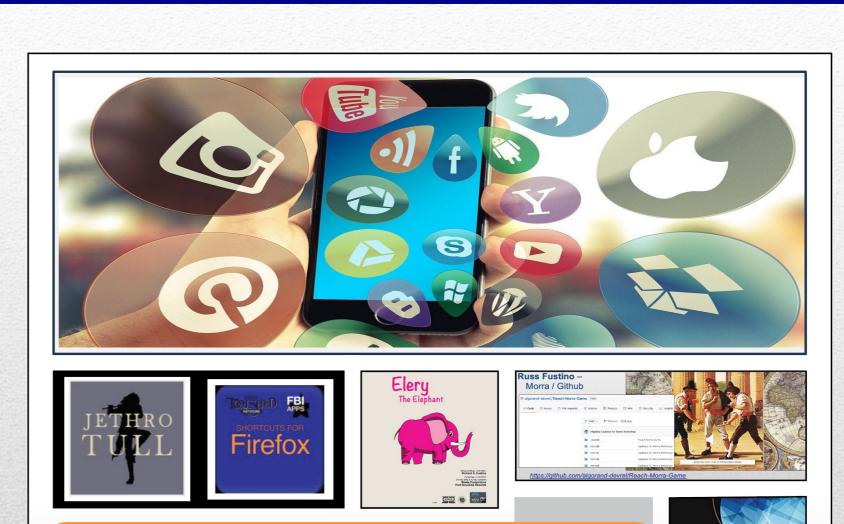
## App Store Submissions

#### Publishing Steps:

- 1. Sign up Developer program
- 2. Create app for submission
- 3. Create a listing for the store
- 4. Capture app screenshots, upload required icon sizes
- 5. Test app / Engage testers
- Review results Modify app,Submit for Store approval
- Promote app / Engage social media

Source: BuildFire





Azure and

Xamarin Forms





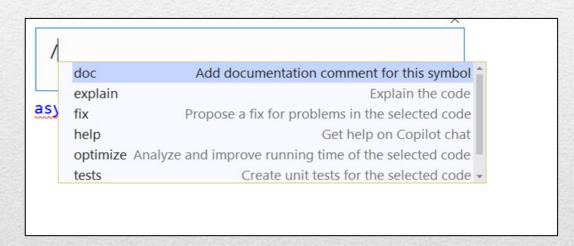
## GitHub Copilot

Microsoft to acquire GitHub for \$7.5 billion

Jun 5, 2018 | Microsoft Global News Center

- Machine Learning
- Al Powered code completion
- Increased Productivity
- Integrated with Visual Studio and VS Code





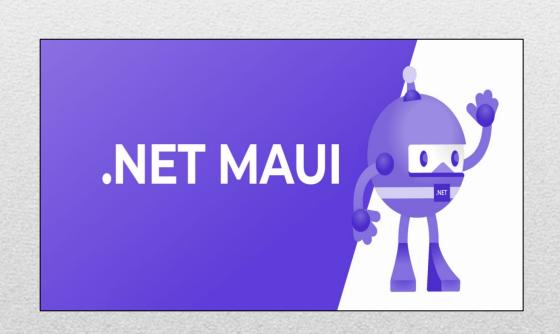






### What is .NET Maui?

- Maui = Microsoft Application User Interface
- Multi-platform App Ul
- Cross Platform Framework
  - Mobile Android and iOS
  - Desktop- macOS and Windows
  - Fridge/TVs Tizen
- Evolution of Xamarin Forms

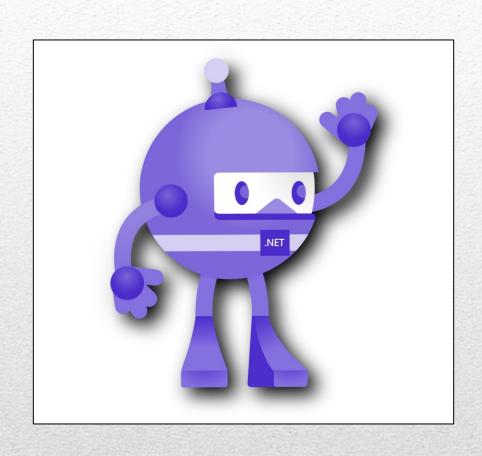






## Why Do I Care?

- Speed
- Avoids context switching
- Learning new languages
- Improves code quality
- Generates boilerplate code







#### Demo





## Music Publishing Business

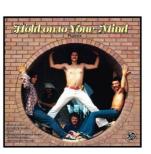


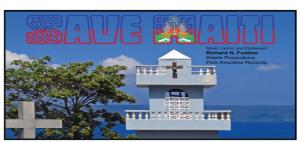
#### Publishing:

- Music Services
- Important 1<sup>st</sup> Step (From The PROs)

The 3 Main PROs:



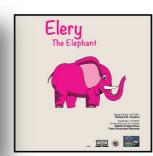












Register as a publisher with a Performance **Rights Organization** 

**PROs** collect royalties for both the songwriter and publisher

Working Through a Professional Agent





Source: Samplified

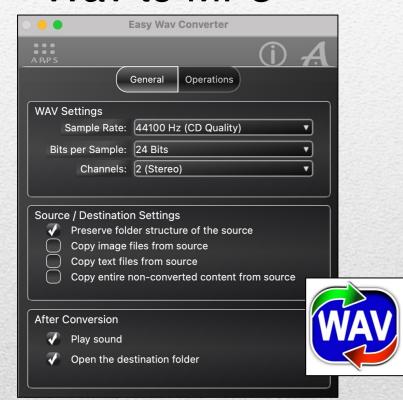


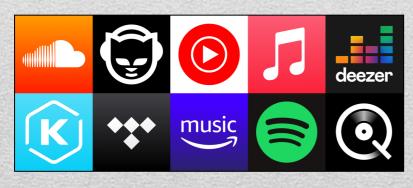
## Music Self-Publishing Biz



#### Publishing:

Wav to MP3





## Distributors - Get Paid by:





- Artist Insights / Add Multiple Artist / Music Links
- Assign Record Label / Royalty Splits
- ISRC, ISWC, and UPC Barcodes Included
- CD Cover (Limited Credits No Logos or White Bkg)
- Song Management / Playlist / Showcase
- Pre-Release Date / Release Date / Music Promotion
- Anti-Piracy Protection / Tools for Artists / Distribution

Channel Support:
iTunes / Apple Music
Soundcloud, Nasper
YouTube / Bandcamp / Deezer
Spotify / Amazon Music

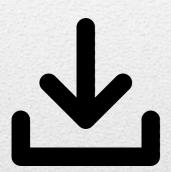


Source: TuneCore

## Royalties Comparison

#### Music Publishing:

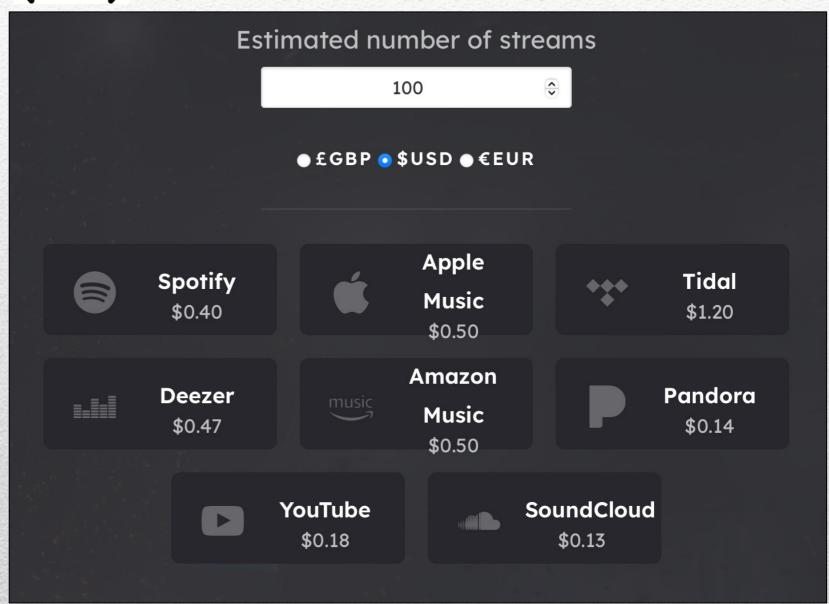
 Download Tunes for \$1.29 ea



An artist can expect a fixed royalty of about \$0.09 per download

Source: Soundon

## ((O)) Streaming Calculator:



https://www.musicgateway.com/royalties-calculator

## Pork Knuckles Records



## LINKS



#### **Richard N. Fustino**

Q.	Elery the Elephant	





Hold on to Your Mind (Remix)

Merry, Merry Christmas

Save Haiti

White Lightning, Storm 2000





## Richard N. Fustino



And Now for the Guitar Lesson...

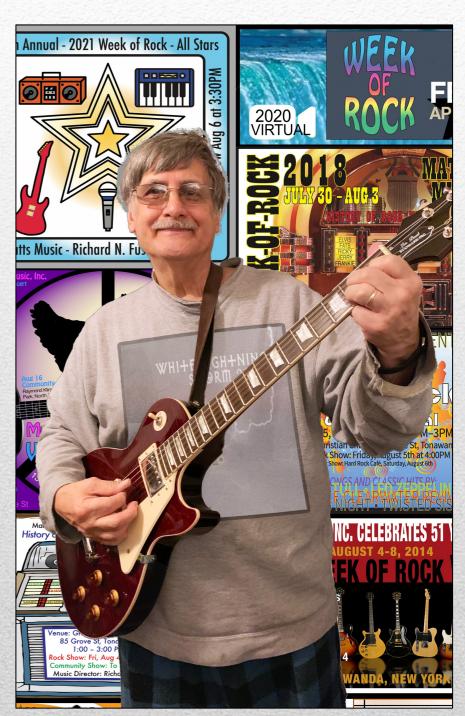
## "Eclipse"











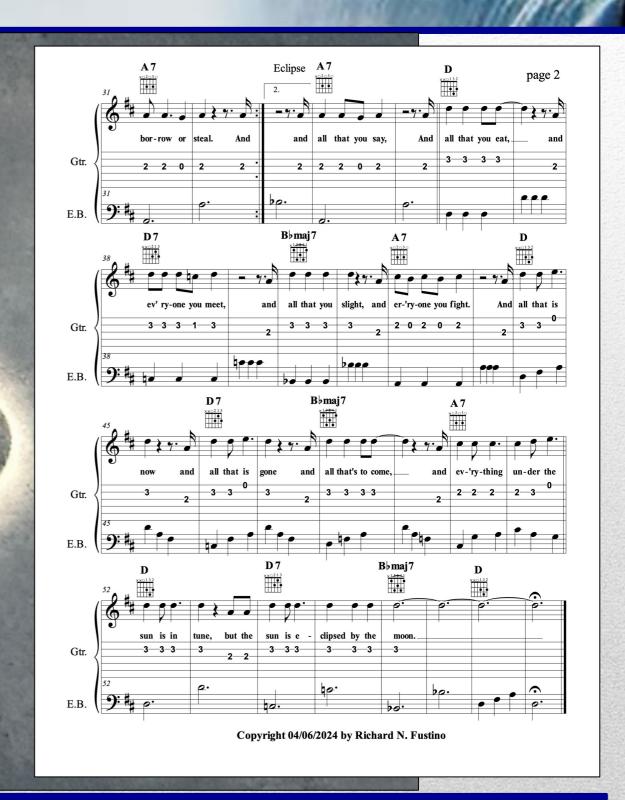
Eclipse Photos by: Richard N. Fustino

#### FBI APPS

## Pink Floyd's Eclipse

# <FUST!IIO BROTHERS





## WOR Guitar Lessons





Music Media & Guitar Lessons by Online Order or Appointment

## Sign-Up / Register athttps://www.weekofrock.com/lessons.html

WOR: Lesso	ns & Media
Instructions:  Please complete the form. An email will be sent back to you confirming your lesson day, date and time. Thank you for your business.  "Rock On," Def Leppard  Enter Your Information Here (For Lesson and/or Media Purchase)  Note: Lessons are given Monday through Saturday. So "You're Never Too Old to Rock N Rock," Jethro Tull	ROCK APS  Watts Music-Richard N. Fu  Watts Music
* Indicates required field	Schedule a Lesson
Name (Lesson or Music for): *  First Last	with Rich N. Fustino  for:
First Last	Acoustic Guitar
	12 String Guitar
Email *	Electric Guitar
	Bass Guitar (4 & 5 ) String
	Ukulele



# Merchandise & Memorabilia BROTHERS

# DFC – Artifacts T-Shirts | Coffee Mugs And More







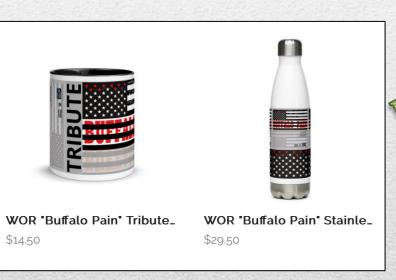
\$19.00

## Merchandise & Memorabilia

DFC May the 4th B with U! \_











#### FBI Apps Memorabilia

FBI Apps Merchandise & Memorabilia



DFC Festival Survivor Unis\_ WORB Recycled Plastic W... \$28.00

DFC Blizzard Survivor Trav... \$26.00





DFC Blizzard Survivor Men... \$25.00

WORB Unisex Long Sleeve\_ \$24.50

DFC Hurricane - Black Glo... \$15.50





DFC Hurricane Unisex Sho.

DFC Hurricane Unisex Sho...

WOR 2023 Flag \$25.50

#### FBI Apps Store - https://fbiapps.storenvy.com

#### Fustino Brothers, Inc.

## Tech TIPS - Summary

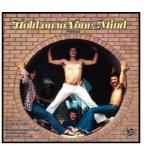
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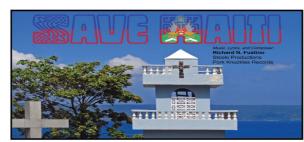
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   Copilot
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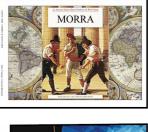


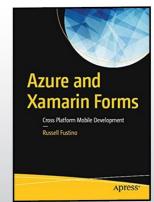












## Webinar - Resource



#### Source / Credits

Internet Content Resources Include: Kindlepreneur, WrittenWord, Scribe, BuildFire, GitHub, Samplified, TuneCore, and Music Gateway

DFC / WOR / FBI Apps Store: Merchandise & Memorabilia Gary C. Fustino (Morra – iBook, eBook, and the Printed Book) Russell A. Fustino (GitHub – Reach-Morra-Game) Richard N. Fustino (Elery the Elephant – Author, Songwriter) Richard N. Fustino (Pork Knuckles Records, Steele Productions) Jethro Tull App & Shortcuts Apps (Fustino Brothers, Inc.) Jethro Tull (Likeness – Ian Anderson Group of Companies, LTD)

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## FBI Apps Resources



## https://linktr.ee/fbiapps



Our Next Free Webinar is On July 8, 2024